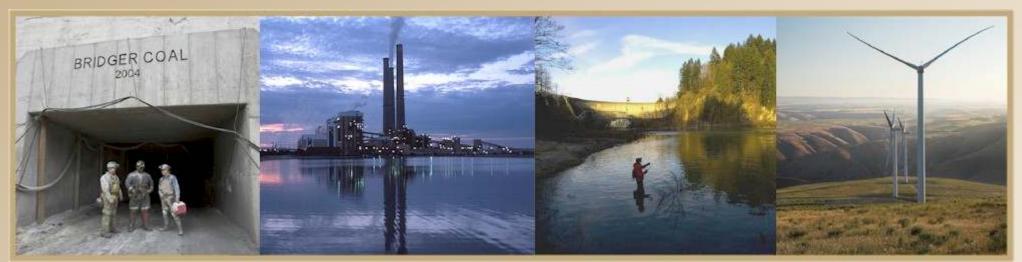
Utah Renewable Energy Business Summit

November 15, 2015

Mike Saunders

Project Manager – Resource Development





PacifiCorp

- •Supply and distribute electric energy in six western states: California, Idaho, Oregon, Utah, Washington, and Wyoming
 - -PacifiCorp Energy: Generation, Mining and Commercial & Trading
 - **Rocky Mountain Power:** Transmission & distribution services in Idaho, Utah, and Wyoming
 - **–Pacific Power**: Transmission & distribution services in California, Idaho, and Oregon
 - -Renewable Energy Portfolio
 - Approximately 3,100 Megawatts or 22% of PacifiCorp's generation capacity is from renewable or non-carbon sources.
 - 11% from hydroelectric
 - 11% from Wind and Other Renewable Energy Sources



PacifiCorp – **Geothermal Energy**

- •Geothermal Energy
 - -Blundell Geothermal Plant, Milford, Utah
 - •Unit 1 Single Flash facility, Capacity 23 Megawatts
 - Commissioned in 1985
 - •Unit 2 Binary facility, Capacity 11 Megawatts
 - Commissioned in 2006
 - •Geothermal Resource Roosevelt Geothermal Hot Springs
 - •Unit 3 In Development, Capacity estimated at 35 Megawatts





•Identifying & Developing a Viable Resource

- Resource Exploration
 - —What is the surface and sub-surface history of the potential resource?
 - -Surface Activities
 - Micro-Gravity Surveys & Seismic Surveys
 - -Sub-Surface Activities
 - Drilling
 - Exploratory Boreholes
 - » Small diameter borehole used to measure resource temperature and pressure.
 - » Cost ~\$200,000 \$800,000
 - Production Well
 - » Large diameter well for flow measurements and generation
 - \sim Cost \sim \$700 \$1,000 per foot
 - » Example: Production well drilled in 2008 cost \$4.5 Million
 - Injection Well:
 - » Large diameter well for disposing of geothermal fluid back into the resource area.
 - » Cost ~\$700 \$1,000 per foot



Identifying & Developing a Viable Resource

- •Resource Classification
 - -High Enthalpy
 - Resource fluid temperature > 300°F
 - Ideally suited for flash plant technology
 - –Low Enthalpy
 - Resource fluid temperature < 300°F
 - Ideally suited for binary plant technology
- •Resource Size & Geophysical Characteristics
 - -How much geothermal fluid be withdrawn without depleting the resource?
 - -How much energy can be withdrawn from the geothermal fluid without cooling the resource?



Identifying & Developing a Viable Resource

- •Other Resource Development Issues
 - -Identifying the risks
 - -Quantifying, reducing or mitigating the risk in order to receive funding
 - -Chemical composition of the geothermal fluid and how will it affect the facility design
 - -Geothermal fluid injection capacity
 - -Injection wells connection to the geothermal resource
 - –What is the transmission access?
 - —Is there a viable interconnection/ transmission point nearby?
 - -Is the project economically viable?
 - -Available economic incentives (Federal and State)
 - -Property ownership (Federal, State, Private)



Regulations & Permitting

- Permitting Agencies
 - -Federal
 - •Department of the Interior
 - -Bureau of Land Management
 - -Minerals Management
 - -State
 - •Department of Environmental Quality
 - •Department of Water Rights
 - •Department of Water Quality
 - Local County and Cities
 - •School and Institutional Land Administration

- Permitting Considerations
 - -Habitat Disturbance
 - -Visual Impacts
 - -Cultural/Historical Resource Impacts
 - -Air Emissions
 - -Water Rights
 - -Wastewater Discharges
 - -Noise
 - -Land Use Compatibility
 - –Potential Ground Water QualityImpacts
 - -Drill Permits
 - -Construction Permits
 - -Leasing
 - -Royalty Payments



Risk Assessment

- •Resource Risk
 - -Depletion
 - -Cooling
- Drilling Risk
 - -Dry Well
 - -Non-Commerical Well
- Production Risk
 - -Short Term
 - •Start-up
 - Commissioning
 - -Long Term
 - •Reservoir depletion
 - Production drop-off
 - •Well life
 - •Reservoir changes

- •Economic Risk
 - -Capital
 - -O&M
 - -Transmission
 - -Material
 - -Construction
- •Environmental Risk
 - -Emissions
 - -Wildlife
 - -Water
 - -Waste



Costs, Risks & Funding

- •Funding
 - -Regulatory Cost Recovery
 - _
- Exploration Phase
 - -Reservoir Engineer
 - -Drilling & Support Equipment and
 - Personnel
 - -Geologist
 - -Testing Equipment
 - -Permitting

- •Development Phase
 - -Reservoir Engineer
 - -Drilling & Support Equipment and
 - Personnel
 - -Owner's Engineer
 - -Testing Equipment
 - -Permitting
- Construction phase
 - -Engineering
 - -Transmission
 - -Construction
 - -Permitting
 - -Commissioning
 - -Operation
 - -Reporting





Geothermal Exploration and Confirmation

An Overview of Strategy and Estimated Costs

Utah Geological Survey

- Role in renewable and energy efficiency markets
 - -Geothermal resource information in Utah (http://www.geology.utah.gov/)
 - Cooperate with state/federal agencies for geothermal resource assessments
 - -Utah State Energy Program
 (http://geology.utah.gov/sep/)
- •Experience:
 - -"Thermal Waters in Utah" by H.D. Goode (1978) [32 years experience within UGS]
 - -Staff expertise: R. Allis, R. Blackett, M. Gwynn
 - -Notable project: NGDS through AASG/AZGS

Utah Geological Survey Geothermal Program Contact

Robert Blackett

robertblackett@utah.gov

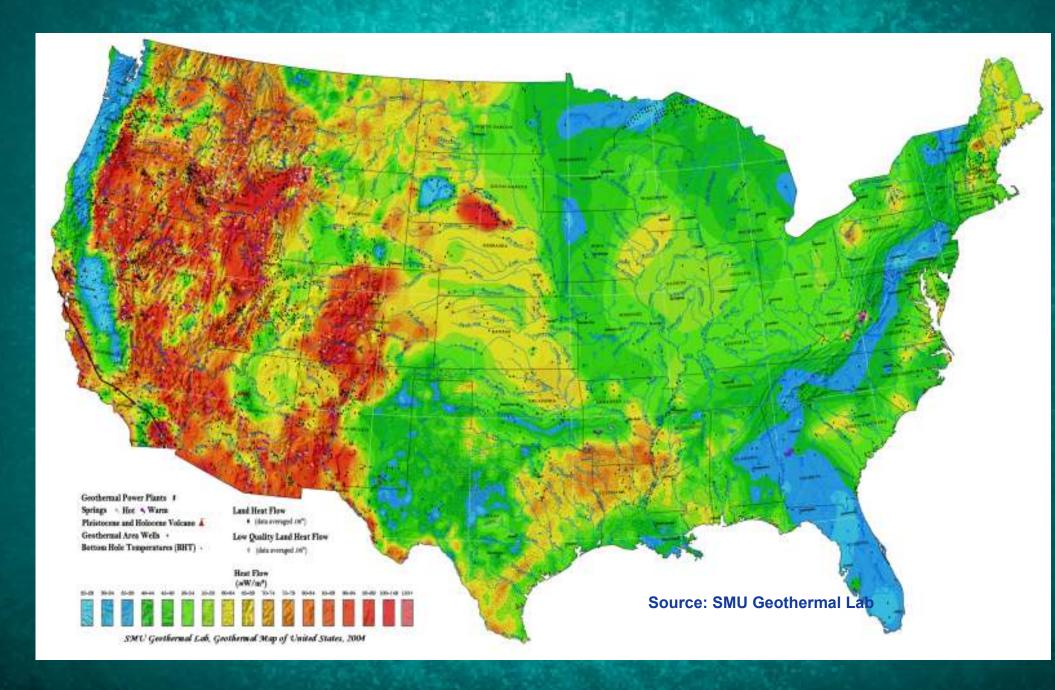
435-865-9035; 801-537-3300

http://www.geology.utah.gov

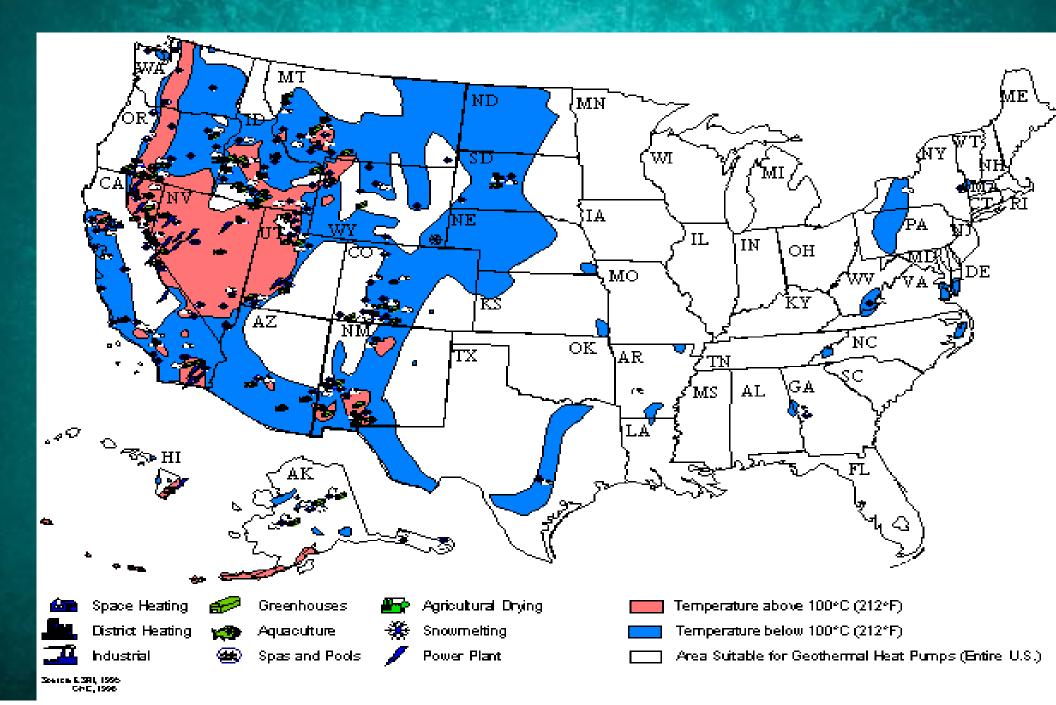
88 E Fiddler Canyon Rd., Cedar City, UT 84721 (southern regional office)

1594 W North Temple, SLC, UT 84114-6100 (main office)

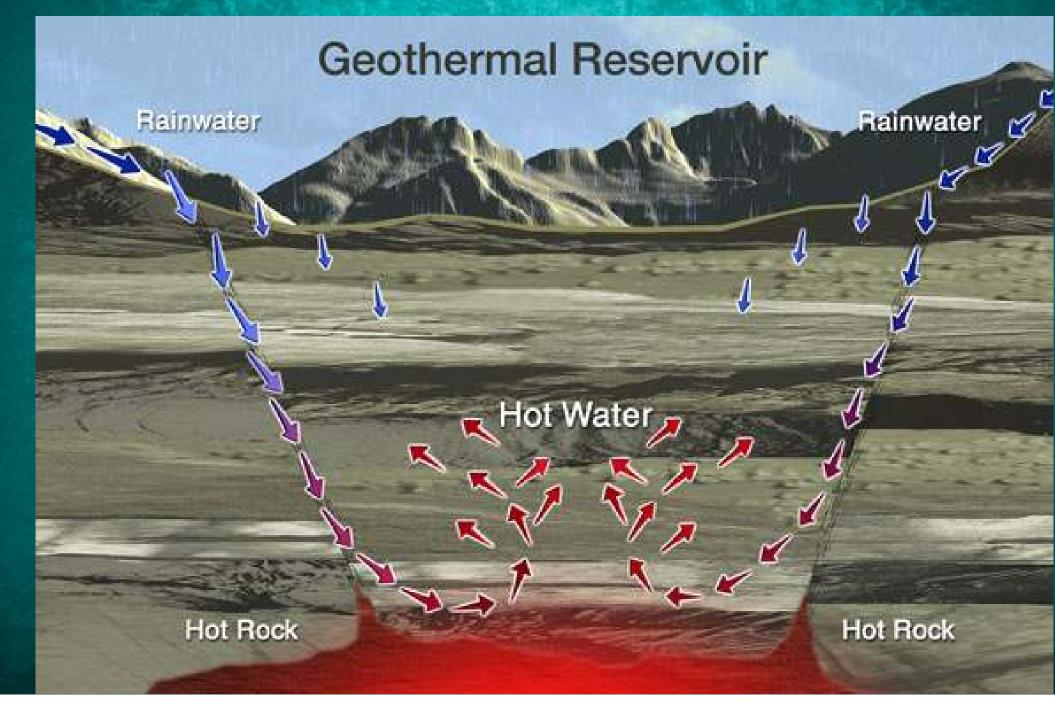
Heat Flow in the Conterminous U.S.

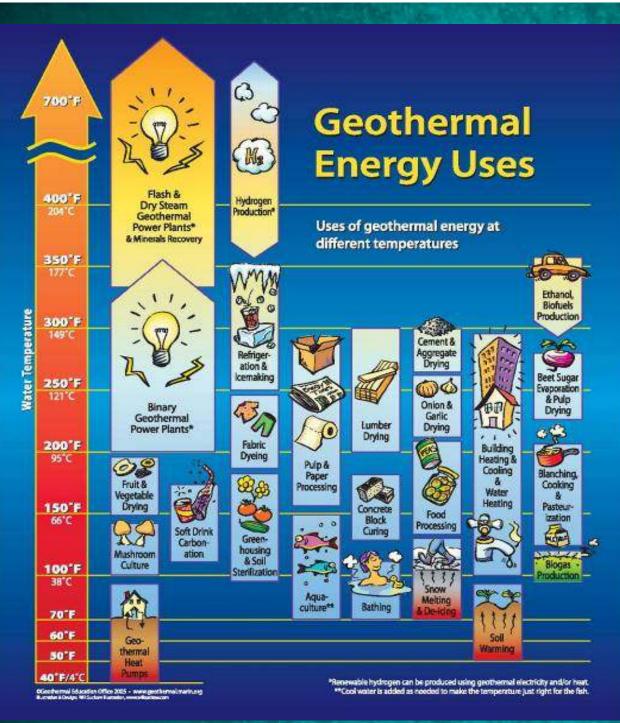


U.S. Geothermal Projects and Resource Areas



Hydrothermal Convection



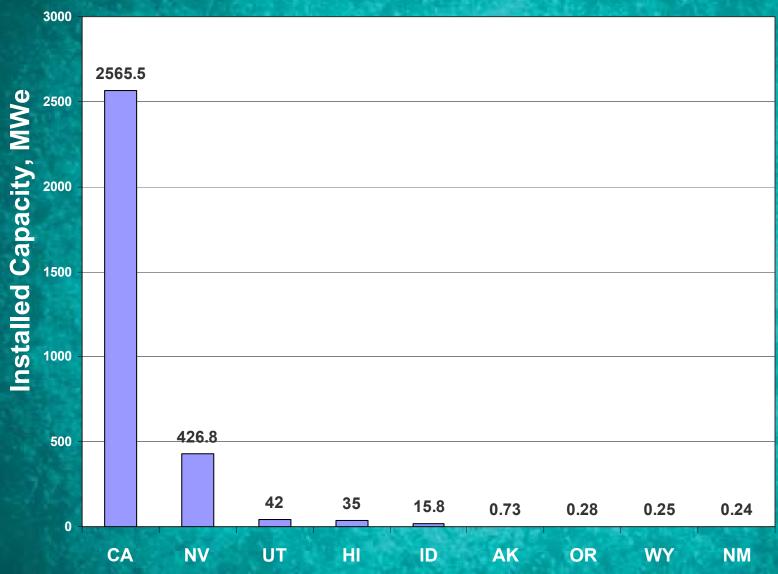


Geothermal Education Office

http://www.geothermal.marin.org/



U.S. Geothermal Electric Power Capacity by State



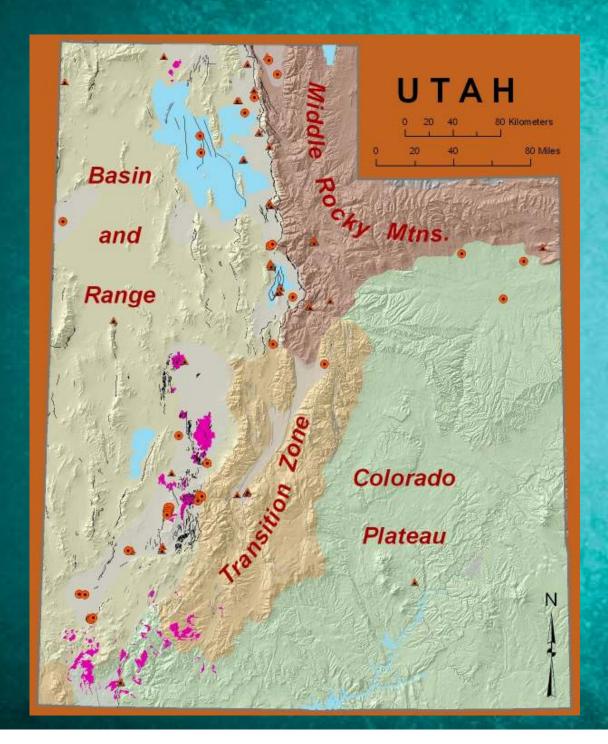
Source: GEA April 2010

U.S. Geothermal Direct Use

Use	# of	Installed Capacity	Annual En	ergy Use	Capacity
	Installations	(MWt)	109Btu	TJ	Factor
Space Heating	1000	90	900	948	0.33
District Heating	18	105	628	662	0.20
Aquaculture	45	140	2,910	3,067	0.70
Greenhouses	37	129	1,164	1,227	0.30
Agriculture Drying	3	20	290	305	0.49
Industrial Processing	4	7	72	76	0.34
Resorts/Spas/Pools	219	107	2,370	2,498	0.74
Snow Melting	5	2	16	17	0.27
Subtotal	1,331	600	8,350	8,800	0.47
Geo. Heat Pumps	450,000	3,400	12,250	12,900	0.12
Total		4,000	20,600	21,700	0.17

Source: OIT-GHC

Geothermal Resources in Utah



Main Resource Areas Include:

Basin and Range – Escalante Desert, Black Rock Desert, Sevier Desert, Wasatch Front Valleys

Transition Zone – Tushar Mtns., Sevier Valley, St. George Basin

Rocky Mtns. - Heber Valley, Cache Valley



Utah Geothermal Uses

- 1100 identified geothermal sources, wells & springs > 20°C [68°F]
- · 23 direct-use sites
- 3 power-generation sites

High-Temperature Hydrothermal Exploration

- -Homework
- -Literature search, data compilation
- -Satellite Imagery, lowaltitude aerial photography, GIS development
- District Reconnaissance (~1200 mi²)
 - •Water sampling, analyses (chemical, isotopic data from springs/wells)
 - •Initial field mapping at 1:62,500 (1" ~ 1 mile)
 - •Thermal gradients, available boreholes

- -Prospect Mapping at 1:24,000 (1" = 2,000 ft)
- –Prospect Evaluation
 - •Temperaturegradient/exploratory hole drilling
 - •Trace element zoning, fluid geochemistry, hydrology
 - Lithology, alteration, mineralogy
 - •Temperature measurements
- -System Modeling, concepte86urce: Hance, C.N., GEA

High-Temperature Hydrothermal Exploration

- Prospect Delineation
 - -Detailed mapping at 1:6,000 (1" = 500 ft)
 - -Electrical geophysical surveys
- •System Modeling, numerical & conceptual
- Model test drilling
- Geochemistry (isotopes), hydrology
- Lithology, alteration mineralogy
- Geophysical logging
- Reflection seismic and/or AMT-MT

- Detailed numerical, conceptual model
- Production test drilling
- Geochemistry (isotopes), hydrology
- Lithology, alteration mineralogy
- Geophysical logging
- •Reservoir model from reservoir engineering
- Feasibility study

Source: Hance, C.N., GEA

High-Temperature Hydrothermal Exploration Costs

Authors: Exploration cost

Nielson (1989) 107 \$/kW

EPRI (1996) 126 \$/kW

EPRI (1997) 101 - 130 \$/kW

GeothermEx (2004) 89 - 42 \$/kW

Source: Hance, C.N., GEA

Confirmation* Unit Costs

<u>Method</u>	<u>Unit</u>	Cost per unit (\$)
Administration	project	7.5 % of total confirmation
costs		
Drilling : Full diameter hole	foot	Cost = 240,000 + 210 (ft) +
		0.019069 (ft) ²
Drilling : Unsuccessful hole	%	40%
Other	project	20,000
Regulatory Compliance	project	5 % of drilling
Reporting document:	project	5 % of drilling
Well Test: Full dia., 3-10 days	well	70,000
Well Test: Multi-well, 15-30 days	project	100,000

^{*}Production wells and their testing

Source: Hance, C.N., GEA

FOR MORE INFORMATION

GEO-HEAT CENTER

Oregon Institute of Technology oheat.oit.edu

U.S. Department of Energy

Geothermal Energy Program www1.eere.energy.gov/geothermal

Geothermal Education Office

Collaborative publications & outreach www.geothermal.marin.org

Geothermal Resources Council

International geothermal community

www-geothermallorg

Geothermal Energy Association

U.S. trade association

www.geo-energy.org

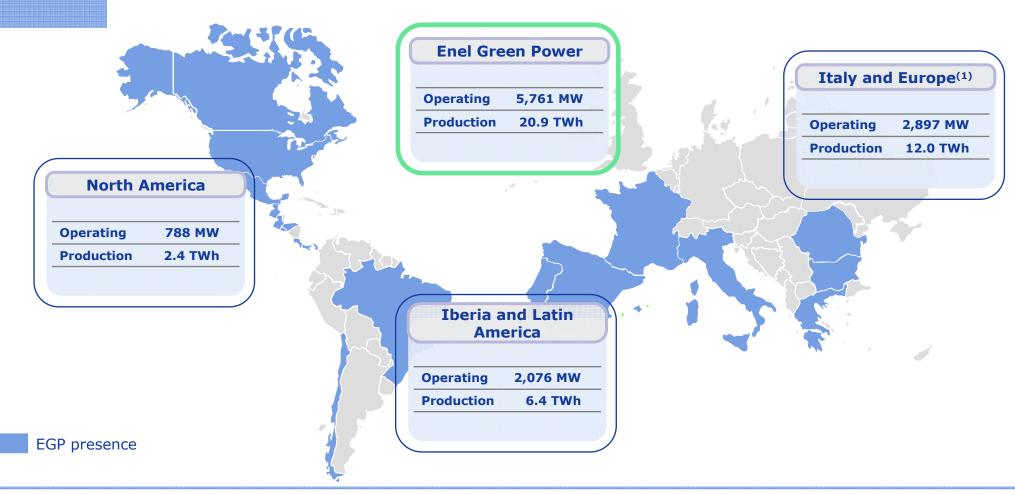
Mr. Daren Daters Compliance Manager Enel North America

- Responsible for all permitting and regulatory compliance for ENA's North American geothermal division.
- Has been in the energy industry for the last 18 years.
- Has been involved in many aspects of the geothermal business from power plant operations and management, Regulatory and Compliance, Project Development and Business Development.
- Has played a key role in working with Local, State and Federal Agencies such as US Forest Service, Bureau of Land Management and Bureau of Reclamation.
- He has worked very close with these agencies in Nevada, Utah and California and is well versed in the NEPA and CEQA processes.



Global Leader in a Growing Industry

EGP global footprint – H1 2010

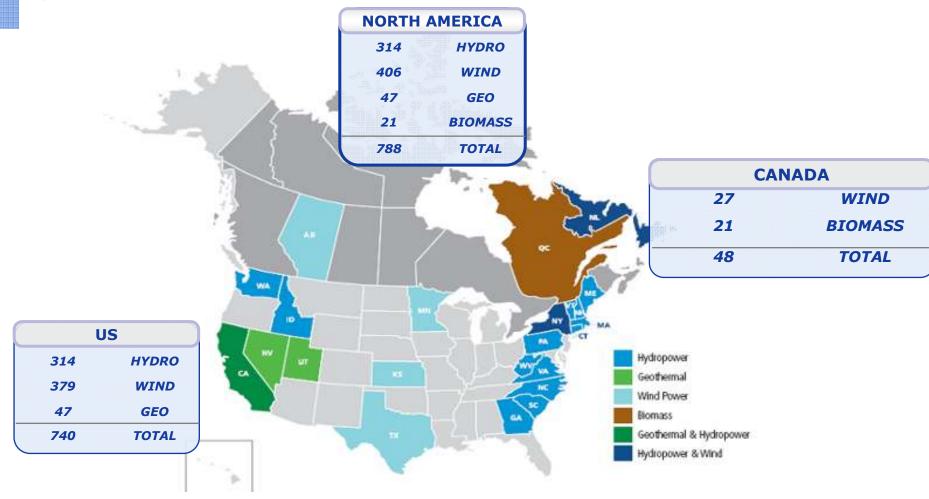


Footprint in 16 countries across all main renewable technologies



The North American Area

Assets overview



Balanced presence in main renewable technologies in US States and Canadian Provinces



Project Developement

- 1. Land Control
 - Private or Federal
- 2. Transmission
 - Line location. Available Capacity.
- 3. Resource Evaluation
 - Green Field. Brown Field. Existing Field.
- 4. Permitting
 - Local, State, Federal.
- 5. Power Purchase Agreement (PPA)
 - Utilities willing to buy the power.
- 6. Financing
- 7. Development



Contact Information

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Reno, Nevada 89502



Disclaimer!



I ain't no geothermal expert...

Renewable Development

Benefits

- Assessed Valuations
- Jobs
- Infrastructure

Land Use Planning

Managing Public Opinion



Taxes

First Wind & Raser

- Values—Before
- \$557,349 assessed valuation
- \$20,200 annual tax collections

Values—After

- \$360 million in assessed valuation
- \$3.6 million in tax collections



Jobs Created

First Wind

- Construction Phase 200 +/-
- Ongoing 25

Raser

- Construction 150 +/-
- Ongoing 8 to 10





Key Ratios

Capital Investment per Job Created

- First Wind \$12 million per job
- Raser \$5 million per job





The Community...

Understand the Motivations

- Jobs
- Taxes

Know the Land Use Ordinance

- Special Zone Classification
- Conditional Use Permit

Know the geography

Permitting

- State, Federal & Local
 - » Be sure to understand who does what.

Things to consider...

Most rural communities have natural resource based economies.

- With all that comes with it.
- Even though these are green technologies, don't expect the everyone to fall in love with you.

Most rural communities have newcomers

- Urban refugees.
- Potential friction.

The NIMBY Crowd



New Harmony vs. Milford

Remember...

Most communities are ecstatic to have you in their midst...



Steven Brown – Raser Technologies

- Executive Vice President, Responsible for project development, permitting, engineering, construction and operations.
- ➤ Background in start-up of technology based companies and project management of complicated and diverse projects in energy, mining, and public works.
- ➤ 25 years in energy project development, and tax related project financing.
- ➤ Bachelor of Science in Civil Engineering and Masters of Business Administration from Brigham Young University.

Raser Technologies

- Utah based renewable power developer / operator
- Thermo binary geothermal power plant – Beaver County
- Lightning Dock geothermal project Hidalgo County, New Mexico
- Thermo PV solar project Beaver County
- 275,000 Acres 8 projects, 10 prospects





Development Issues

Geothermal Drilling Risk

- ➤ Initial resource development risky / expensive
- ≥25 to 50% proven before long term finance
- > Resource development work expensive

Transmission Issues

- ➤ Interconnection process lengthy / expensive
- >System upgrades surprises
- ➤ Down payments / contractual commitments

Power Purchase Agreement

- ➤ California markets like base load power
- ➤ Utilities have become more selective
- ➤ Contractual financial commitments / resource risk



Observations

Teaming / Partner

- > Resource development cost
- ➤ Partner brings additional development experience
- ➤ Partner spreads risk over multiple projects

Base load Versus Intermittent

- >ISO managers pushing back on intermittent suppliers
- >PPA's starting to require firming power
- ➤ Energy storage the solution?

Energy/Tax Policy

- > Federal political uncertainty is delaying projects
- ➤ State politics pushing back against renewables
- ➤ Unified lobbying effort solar/wind/geothermal?



